

# Sustain - Overview

## **We provide good quality services that understand and respond to the needs of our customers:**

- we make use of and maintain the data we hold about customers to respond to their individual needs
- we focus our services on the needs and expectations of our customers, in their homes and neighbourhoods
- we strive to deliver value for money for customers and maintain affordability
- we maintain and improve customer confidence in our approach to managing tenancies and working in neighbourhoods (Challenger Panel priority)

## **We provide safe, good quality homes that people want to live in:**

- we make use of and maintain the data we hold about homes to ensure they are safe and well-maintained
- we maintain homes to a standard which makes us an attractive landlord for existing and prospective customers
- we invest in homes to make them more affordable for customers to run
- we maximise the performance of our asset base so that we continue to offer high quality homes to customers and strengthen our business
- we maintain and improve customer confidence in our approach to maintaining homes (Challenger Panel priority)

## **We maintain a healthy business in terms of reputation, finances, expertise, and governance:**

- we will remain viable by managing our cash flow and budgets, ensure that staff are able to do their jobs well, and ensure that the necessary skills exist around the Board table to govern the association effectively
- we will deliver value for money in the delivery of services and the running of our business
- we will act to safeguard and strengthen the organisation's reputation in all areas of our work
- technology, data, information, and knowledge are used to improve the efficiency, effectiveness, and resilience of our business

## We provide good quality services that understand and respond to the needs of our customers

### Headline Performance Measures

TSM TP01: Proportion of residents satisfied with overall service  
 TSM TP08: Proportion of residents who agree their landlord treats them fairly and with respect  
 TSM TP09: Proportion of residents satisfied with landlord's approach to complaint handling  
 TSMs CH01a/b: Complaints relative to size of landlord  
 TSMs CH02a/b: Complaints handled within Complaint Handling Code timescales  
 TSM TP09: Satisfaction with complaint handling  
 E010: Customer satisfaction with VfM of rent  
 E012: Customer satisfaction with VfM of service charges  
 TSM TP02: Proportion of residents satisfied with the repairs service  
 TSM TP03: Proportion of residents satisfied with time taken to complete repairs  
 TSM TP10: Proportion of residents satisfied that landlord keeps communal areas clean and well-maintained  
 TSM RP02a/b: Repairs completed on time  
 E002: Customer satisfaction with repair jobs (transactional)  
 S024: Repairs appointments made and kept  
 S025: Average days for pre-inspection  
 TSM TP11: Proportion of residents who are satisfied their landlord makes a positive contribution to their neighbourhood  
 TSM TP12: Proportion of residents who are satisfied with their landlord's approach to handling anti-social behaviour  
 S039: Closed ASB cases with positive outcome  
 S045: Negative tenancy terminations  
 S046: Offers refused or withdrawn on the basis of affordability  
 S043: Estate inspections  
 SXXX: Financial inclusion service satisfaction  
 SXXX: Evictions

### Related Strategic Risks

SR1. Assets are not built or maintained to a satisfactory Standard  
 SR2. Statutory duty not fulfilled in respect of residential property  
 SR23: Poor customer perception of service quality and/or Value for Money  
 SR51: Reputational Risk

## We provide safe, good quality homes that people want to live in

### Headline Performance Measures

TSM BS01: Gas safety checks  
 TSM BS02: Fire safety checks  
 TSM BS03: Asbestos safety checks  
 TSM BS04: Water safety checks  
 TSM BS05: Lift safety checks  
 TSM TP05: Proportion of residents who report they are satisfied their home is safe  
 STAT2: Gas servicing overdue and non-compliance with access procedures  
 STAT4: Gas audits  
 STAT6: Fire system servicing  
 STAT7: Fire system testing  
 STAT12: Electrical certificates (communal)  
 STAT13: Electrical certificates (domestic)  
 STATXX: Asbestos action monitoring  
 STATXX: Fire risk assessments action monitoring  
 STATXX: Gas servicing pre-action stage  
 STATXX: Water hygiene action monitoring  
 STATXX: HHSRS cases compliant with process  
 TSM RP01: Proportion of home that do not meet the Decent Homes Standard  
 S028: Planned works programme – quality audit failures  
 S029: Planned works programme – units delivered  
 S034: Average rdSAP rating  
 S035: Number of homes with rdSAP rating of 68 or below  
 S037: Decent homes failures with remediation plan in place  
 E015: Customer satisfaction with planned works  
 E016: Customer satisfaction with new-build homes

### Related Strategic Risks

SR1. Assets are not built or maintained to a satisfactory standard  
 SR2. Statutory duty not fulfilled in respect of residential property  
 SR14. Failure or persistent underperformance of a key supplier or contractor  
 SR19. Poor Value for Money  
 SR4. Material error in budget or business plan  
 SR6. Uncorrected material variance in financial performance  
 SR7. Future Funding Shortfall  
 SR8. Future material unplanned financial variance  
 SR9. Significant unplanned Pension Expenditure  
 SR10. Abrupt changes in Govt Policy  
 SR11. Poor revenue collection  
 SR17. Non-compliance with regulatory standards  
 SR51: Reputational Risk  
 SR53: Homes are not affordable or financially sustainable for customers

## We maintain a healthy business in terms of reputation, finances, expertise, and governance

### Headline Performance Measures

S002: Current Tenant Arrears  
 S006: Reinvestment  
 S007: Void loss  
 S008: Liquidity – regulatory requirement  
 S009: Liquidity - internal sales parameter  
 S010: Covenant Compliance  
 S011: Gearing at cost  
 S012: EBITDA-MRI  
 S013: ROCE  
 S014: Operating Margin (Social Housing)  
 S015: Operating Margin (overall)  
 S016: Bad Debts  
 S017: Interest Cover  
 S018: Gearing (TNW)  
 S019: Headline Social Housing CPU  
 RSH Governance & Viability ratings  
 S020: Cyber Crime Protection  
 S021: Service Desk Performance  
 S022: Data Quality  
 S023: System Availability  
 S0XX: Mandatory training completed

### Related Strategic Risks

SR04: Material error in budget or business plan  
 SR06: Uncorrected material variance in financial performance  
 SR07: Future funding shortfall  
 SR08: Future material, unplanned financial variance  
 SR09: Significant unplanned Pension expenditure  
 SR10: Abrupt changes in Government Policy  
 SR11: Poor revenue collection  
 SR13: Strategic goals not delivered due to Board action/non-action  
 SR14: Failure or persistent underperformance of a key supplier or contractor  
 SR15: Material financial fraud due to failure of internal control  
 SR16: Day to day business is seriously interrupted  
 SR17: Non-compliance with regulatory standards  
 SR21: Non-compliance with Data protection regulations  
 SR19: Poor Value for Money  
 SR20: Cyber attack  
 SR21: Noncompliance with Data protection regulations  
 SR26: Inefficient use of or lack of investment in the right technology  
 SR24: Data integrity failure  
 SR49: Key Project Risk  
 SR51: Reputational Risk  
 SR53: Homes are not affordable or financially sustainable for customers

## Specific Plans for 2024/25 (non-BAU)

<p><b>We make use of and maintain the data we hold about customers to respond to their individual needs</b></p>	<p>Community Based Approach/Neighbourhood plans for yr 1</p> <p>Service Charge Project – Complete review, consultation and amend all service charges to be proportional for services received.</p> <p>Plan to share data relating to capital investment and building safety programmes with customers via: online workshops /community based approach. We are hoping to utilise the new customer communication channels/multi-channel contact option project</p>
<p><b>We focus our services on the needs and expectations of our customers, in their homes and neighbourhoods</b></p>	<p>Community Based approach/Neighbourhood plans for yr 1</p>
<p><b>We strive to deliver value for money for customers and maintain affordability</b></p>	<p>Service Charge Project – Complete review, consultation and amend all service charges to be proportional for services received.</p>
<p><b>We maintain and improve customer confidence in our approach to managing tenancies and working in neighbourhoods (CP priority)</b></p>	<p>Community Based approach/Neighbourhood plans for yr 1</p>
<p><b>We make use of and maintain the data we hold about homes to ensure they are safe and well-maintained</b></p>	<p>Improved approach to target stock condition surveys on a proportion of homes on annual basis</p>
<p><b>We maintain homes to a standard which makes us an attractive landlord for existing and prospective customers</b></p>	<p>Lettable Standard Review</p>

## Specific Plans for 2024/25 (non-BAU)

<b>We invest in homes to make them more affordable for customers to run</b>	Energy efficiency retrofit programme (SHDF Year 2)
<b>We maximise the performance of our asset base so that we continue to offer high quality homes to customers and strengthen our business</b>	Improved approach to target stock condition surveys on a proportion of homes on annual basis
<b>We maintain and improve customer confidence in our approach to maintaining homes (CP priority)</b>	Community Engagement Options – Virtual sessions covering different themes (complaints/Money Matter/Digital Inclusion/APS/D&M/Repairs)
<b>We deliver value for money in the delivery of services and the running of our business</b>	Procurement Review – Action Plan (YR1) Review of Invoice Management Process
<b>Technology, data, information, and knowledge are used to improve the efficiency, effectiveness, and resilience of our services</b>	Data warehouse - which will underpin the development of dashboards for all teams. Analysis of data and learnings from complaints/satisfaction/data and other sources